Corporate & Commercial

Capability Statement

HILLHOUSE

legal partners

Corporate & Commercial Capability

Our specialist corporate and commercial team applies substantial legal experience and expertise to advise and support businesses of all sizes, from start-ups, family and privately-owned businesses, through to ASX and globally-listed companies.

We design tailored legal strategy to position our clients for commercial success.

We get to know your business

We invest time in getting to know our clients and understanding their unique needs and objectives.

With this knowledge we deliver practical commercial solutions in a responsive and efficient manner.

We provide specialist business support

We appreciate the complex pressures of business. Our clients can be confident that their legal matters are being handled by a team of specialist professionals enabling them to focus on the success of their core business.

We support projects at any stage

We have extensive experience in all facets of business operations and the legal challenges and opportunities that arise at all stages of the business life cycle. We are committed to adding value through expert advice and partnering with our clients to strategically navigate their legal matters.

Expertise

ADVISORY

- Structuring and capital raising
- Trusts
- Mergers and acquisitions
- Commercial contracting
- Business succession and buy/sell agreements
- Corporate finance and governance
- Shareholders agreements and partnership agreements
- Directors' and officers' duties and liabilities
- Insurance
- Resolution of shareholder disputes

OTHER EXPERIENCE AND SPECIALITIES

- Corporate fundraising
- Employment matters
- Privacy, data retention and confidentiality issues
- Intellectual property

Our Experience

Our experience in all levels of business from start-ups, family and privately-owned businesses, through to ASX and globally listed entities provides our clients with leading corporate legal expertise.

We have the capability and expertise to support numerous sectors and professions:

- Aged care
- Agribusiness
- Automotive
- Aviation
- Biotechnical
- Consulting engineering
- Financial services
- Government
- Horticulture
- Leisure and tourism
- Medical and health
- Mining, energy and resources
- Pharmaceutical
- Plant and machinery
- Property and development
- Software development
- Technology & start-ups

We support businesses and enterprises of all sizes and scale:

- Multinational corporate
- ASX listed
- Small-medium enterprises
- Small businesses
- Family businesses
- Sole traders
- Public sector/ Government

We support businesses wherever they are located:

- Australian capital cities
- Regional and remote Australia
- Asia Pacific

"The Hillhouse team applied their appreciable knowledge and skill to successfully progress and deliver our merger and acquisition strategy. This was a significant business venture for us, and from the outset we knew we were in good hands...."

Ross Grayson, CEO, Transcale

"As our business has grown and changed over the years, we have relied upon and benefited from the commercial legal advice provided by Hillhouse Legal Partners. We have avoided many risks by having strong corporate legal documents and advice."

Merlin Entertainments Ltd

Key Contacts

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Why Hillhouse:

Expert

Team capability with over 30 years' experience in corporate and commercial law, allowing us to set an effective and efficient pathway to meet your objectives

Engaged

Client-centric partnership approach with direct liaison and frequent open communication about progress, wherever and whenever needed to fit into busy schedules

Commercial

Focused on your business objectives, efficient solutions and commercial expectations

Specialist services

Full range of corporate and commercial legal services to advise businesses in any industry and of any size and scale

Timely

Respectful of the time sensitive nature of corporate and commercial matters. Responsive, attentive service delivery within required time frames

Transparent

Working to agreed strategy with cost transparency, flexible fee options, all within budget

See how we can assist you with the most efficient and effective legal solution. Contact us at 07 3220 1144 or email@hillhouse.com.au for an obligation free consultation and appraisal. As your legal partners, Hillhouse provides a diverse range of legal services delivered in a flexible way.

We understand our clients need legal support to suit their varied routine and locations. We always engage as needed, whether that be a meeting at your location or ours, by phone, email or video conferencing.

To see how we can meet your varying and changing needs, please review our full service offer at www.hillhouse.com.au.

simply strategic

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